



**LANDSNET**

**Financial Statements 2010**

Landsnet hf.  
Gylfaflöt 9  
112 Reykjavík

Reg. no. 580804-2410

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# Endorsement by the Board of Directors and the CEO

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## General

Landsnet hf was established in August 2004 on the basis of the Electricity Act passed by the Icelandic parliament, the Althingi, in the spring of 2003. The role of Landsnet is to administer the transmission of electricity and system operation in accordance with the provisions of Chapter III of the Electricity Act No. 65/2003.

## Results of the year 2010

According to the income statement, profit for the year amounted to ISK 3.6 billion and total profit for the year amounted to ISK 3.3 billion. According to the balance sheet, the Company's equity at year end amounted to ISK 11.6 billion.

Share capital at year end 2010 is divided between four shareholders as at the beginning of the year:

|                             | Share  |
|-----------------------------|--------|
| Landsvirkjun .....          | 64.73% |
| Rarik ohf. ....             | 22.51% |
| Orkuveita Reykjavíkur ..... | 6.78%  |
| Orkubú Vestfjarða ohf. .... | 5.98%  |

The Board of Directors proposes that no dividend be paid to shareholders in the year 2011. Reference is made to the Statement of Changes in Equity regarding information on changes in equity.

## Corporate governance

The Board of Directors of Landsnet hf. emphasizes maintaining good management practices. The Board of Directors has laid down comprehensive guidelines wherein the competence of the Board is defined and its scope of work vis-à-vis the CEO. These rules include i.e. rules regarding order at meetings, comprehensive rules on the competence of Directors to participate in the discussion and decision of issues presented to the Board, rules on secrecy, rules on information disclosure by the CEO to the Board and other issues. The Company's Board of Directors meets regularly with the Company's auditors.

## Statement of the Board of Directors and the CEO

According to the best of our knowledge, the financial statements are in accordance with the International Financial Reporting Standards as adopted by the EU and it is our opinion that the annual financial statements give a true and fair view of the financial performance of the Company for the financial year 2010, its assets, liabilities and financial position as at 31 December 2010 and its cash flows for the financial year 2010.

Further, in our opinion the financial statements and the endorsement by the Board of Directors and the CEO give a fair view of the development and performance of the Company's operations and its position and describes the principal risks and uncertainties faced by the Company.

The Board of Directors and the CEO have today discussed the annual financial statements of Landsnet hf. for the year 2010 and confirmed them by means of their signatures.

Reykjavik, 24 February 2011.

The Board of Directors:

Friðrik Már Baldursson  
Svana Helen Björnsdóttir  
Katrín Helga Hallgrímsdóttir

CEO:

Þórður Guðmundsson

# Independent Auditor's Report

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To the Board of Directors and Shareholders of Landsnet hf.

We have audited the accompanying financial statements of Landsnet hf., which comprise the statement of financial position as at December 31, 2010, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

## **Management's responsibility for the financial statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the EU, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements give a true and fair view of the financial position of Landsnet hf. as at December 31, 2010, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the EU.

## **Report on the Board of Directors report**

Pursuant to the legal requirement under Article 106, Paragraph 1, Item 5 of the Icelandic Financial Statement Act No. 3/2006, we confirm that, to the best of our knowledge, the report of the Board of Directors accompanying the financial statements includes the information required by the Financial Statement Act if not disclosed elsewhere in the Financial Statements.

Reykjavik, 24 February 2011.

**KPMG hf.**

Matthías Þór Óskarsson

## Income Statement for the year 2010

|   | Notes | 2010         | 2009         |
|---|-------|--------------|--------------|
| <b>Operating revenue</b>                              |       |              |              |
| Transmission .....                                    | 6     | 12,786,747   | 13,233,789   |
| Other income .....                                    | 7     | 65,009       | 60,595       |
|   |       | 12,851,756   | 13,294,384   |
| <b>Operating expenses</b>                             |       |              |              |
| Energy procurement costs .....                        |       | 1,569,060    | 1,626,571    |
| Transmission costs .....                              | 8.9   | 3,581,300    | 3,282,830    |
| System operation .....                                | 8.9   | 815,552      | 640,432      |
| Other operating expenses .....                        | 8.9   | 748,794      | 793,627      |
|   |       | 6,714,706    | 6,343,460    |
| <b>Operating profit</b> .....                         |       | 6,137,050    | 6,950,924    |
| Financial income .....                                |       | 1,121,405    | 157,093      |
| Financial expenses .....                              |       | ( 3,072,386) | ( 5,786,569) |
| Net financial expenses .....                          | 10    | ( 1,950,981) | ( 5,629,476) |
| Share in net earnings of associated company .....     | 13    | 8,851        | 9,162        |
| <b>Profit before income tax</b> .....                 |       | 4,194,920    | 1,330,610    |
| Income tax .....                                      | 11    | ( 632,336)   | 140,625      |
| <b>Profit</b> .....                                   |       | 3,562,584    | 1,471,235    |
| <b>Earnings per share</b>                             |       |              |              |
| Basic and diluted earnings per each ISK 1 share ..... | 18    | 0.60         | 0.25         |

Notes no. 1 to 29 are an integral part of these financial statements.

# Statement of Comprehensive Income for the year 2010

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|   | Notes | 2010                    | 2009                    |
|---|-------|-------------------------|-------------------------|
| <b>Profit</b> .....   |       | <u>3,562,584</u>        | <u>1,471,235</u>        |
| <b>Items under total profit recognised among equity:</b>            |       |                         |                         |
| Effect of changed tax rate on the revaluation of transmission ..... |       | ( 262,515)              | ( 424,017)              |
| <b>Total items under total profit recognised among equity</b> ..... |       | <u>( 262,515)</u>       | <u>( 424,017)</u>       |
| <b>Total profit of the year</b> .....                               |       | <u><u>3,300,069</u></u> | <u><u>1,047,218</u></u> |

Notes no. 1 to 29 are an integral part of these financial statements.

## Balance Sheet as at 31 December 2010

|   | Notes | 2010                     | 2009                     |
|---|-------|--------------------------|--------------------------|
| <b>Assets</b>                                   |       |                          |                          |
| Fixed assets in operation .....                 | 12    | 62,155,955               | 62,171,360               |
| Projects under construction .....               | 12    | 425,541                  | 1,612,157                |
| Intangible assets .....                         | 12    | 1,401,758                | 1,479,350                |
| Shares in other companies .....                 | 13    | 51,667                   | 50,558                   |
| Fixed assets                                    |       | <u>64,034,921</u>        | <u>65,313,425</u>        |
| Inventories .....                               | 14    | 499,251                  | 483,285                  |
| Assets available for sale .....                 | 12    | 374,000                  | 427,693                  |
| Receivable from parent company .....            |       | 498,720                  | 587,604                  |
| Trade and other receivables .....               | 15    | 849,833                  | 999,859                  |
| Cash and cash equivalents .....                 | 16    | 4,255,901                | 5,863,874                |
| Current assets                                  |       | <u>6,477,705</u>         | <u>8,362,315</u>         |
| <b>Total assets</b>                             |       | <u><u>70,512,626</u></u> | <u><u>73,675,740</u></u> |
| <b>Equity</b>                                   |       |                          |                          |
| Share capital .....                             | 17    | 5,902,733                | 5,902,733                |
| Revaluation account .....                       | 17    | 12,863,228               | 13,709,886               |
| Accumulated deficit .....                       |       | ( 7,143,909)             | ( 11,290,636)            |
| Equity  |       | <u>11,622,052</u>        | <u>8,321,983</u>         |
| <b>Liabilities</b>                              |       |                          |                          |
| Long term liabilities from parent company ..... | 20    | 42,136,902               | 47,180,690               |
| Other long-term liabilities .....               | 20    | 12,115,701               | 12,003,482               |
| Derivatives .....                               | 22    | 0                        | 2,769,177                |
| Deferred income tax liability .....             | 19    | 1,397,656                | 502,804                  |
| Other obligations .....                         | 21    | 752,523                  | 582,404                  |
| Long-term liabilities and obligations           |       | <u>56,402,782</u>        | <u>63,038,557</u>        |
| Loans from parent company .....                 |       | 1,297,882                | 1,241,102                |
| Current maturities .....                        |       | 119,067                  | 110,446                  |
| Trade and other payables .....                  | 24    | 1,070,843                | 963,652                  |
| Short-term liabilities                          |       | <u>2,487,792</u>         | <u>2,315,200</u>         |
| Total liabilities                               |       | <u>58,890,574</u>        | <u>65,353,757</u>        |
| <b>Total equity and liabilities</b>             |       | <u><u>70,512,626</u></u> | <u><u>73,675,740</u></u> |

Notes no. 1 to 29 are an integral part of these financial statements.

## Statement of Changes in Equity for the year 2010

|  | Share<br>capital | Revaluation<br>account | Accumulated<br>deficit | Total       |
|--|------------------|------------------------|------------------------|-------------|
| <b>Year 2009:</b>  |                  |                        |                        |             |
| Equity at 1 January 2009.....  | 5,902,733        | 14,743,274             | ( 13,371,242 )         | 7,274,765   |
| Profit for the year.....   |                  |                        | 1,471,235              | 1,471,235   |
| Effect of changed tax rate on revaluation.....                           |                  | ( 424,017 )            |                        | ( 424,017 ) |
| Total comprehensive income.....  |                  | ( 424,017 )            | 1,471,235              | 1,047,218   |
| Depreciation on revaluation recognised<br>under accumulated deficit..... |                  | ( 609,371 )            | 609,371                | 0           |
| Equity at 31 December 2009.....  | 5,902,733        | 13,709,886             | ( 11,290,636 )         | 8,321,983   |
| <b>Year 2010:</b>  |                  |                        |                        |             |
| Equity at 1 January 2010.....  | 5,902,733        | 13,709,886             | ( 11,290,636 )         | 8,321,983   |
| Profit for the year.....   |                  |                        | 3,562,584              | 3,562,584   |
| Effect of changed tax rate on revaluation.....                           |                  | ( 262,515 )            |                        | ( 262,515 ) |
| Total comprehensive income.....  |                  | ( 262,515 )            | 3,562,584              | 3,300,069   |
| Depreciation on revaluation recognised<br>under accumulated deficit..... |                  | ( 584,143 )            | 584,143                | 0           |
| Equity at 31 December 2010.....  | 5,902,733        | 12,863,228             | ( 7,143,909 )          | 11,622,052  |

Notes no. 1 to 29 are an integral part of these financial statements.



# Statement of Cash Flows for the year 2010

|   | Notes | 2010         | 2009         |
|---|-------|--------------|--------------|
| <b>Cash flow from operating activities</b>                                |       |              |              |
| Operating profit .....  |       | 6,137,050    | 6,950,924    |
| Depreciation and amortisation .....                                       |       | 2,541,336    | 2,380,139    |
| (Profit) loss from sales of fixed assets .....                            | (     | 1,016)       | 1,379        |
| Impairment of assets available for sale .....                             |       | 44,597       | 0            |
| Change in the provision due to site restoration .....                     |       | 203,622      | 61,482       |
| Working capital from operation before financial items                     |       | 8,925,589    | 9,393,924    |
| Operating assets, decrease (increase) .....                               |       | 95,438       | ( 143,532)   |
| Operating liabilities, increase .....                                     |       | 142,315      | 67,860       |
| Net Cash from operating activities before financial items                 |       | 9,163,342    | 9,318,252    |
| Interest income received .....  |       | 146,880      | 157,093      |
| Interest expenses paid and foreign exchange difference .....              | (     | 1,949,853)   | ( 1,956,438) |
| Net cash from operating activities  |       | 7,360,369    | 7,518,907    |
| <b>Cash flow from investing activities</b>                                |       |              |              |
| Investment in transmission infrastructures .....                          | 12 (  | 1,015,273)   | ( 2,172,717) |
| Other investments .....   | 12 (  | 271,214)     | ( 950,234)   |
| Proceeds from sale of property, plant and equipment .....                 |       | 1,373        | 0            |
| Proceeds from the sale of shares in an associated company .....           |       | 7,742        | 7,436        |
| Change in unpaid construction costs, decrease .....                       | (     | 60,358)      | ( 269,288)   |
| Net cash to investment activities   |       | ( 1,337,730) | ( 3,384,803) |
| <b>Cash flow from financing activities</b>                                |       |              |              |
| Change in loans from parent company .....                                 | (     | 5,756,880)   | ( 5,908,690) |
| Proceeds from long-term liabilities .....                                 |       | 0            | 4,874,569    |
| Payments of long-term liabilities .....                                   | (     | 1,749,333)   | 0            |
| Net cash to financing activities  |       | ( 7,506,213) | ( 1,034,121) |
| <b>Net (decrease) increase in cash and cash equivalents</b> .....         | (     | 1,483,574)   | 3,099,983    |
| <b>Effect of exchange rate changes on cash and cash equivalents</b> ..... | (     | 124,399)     | 63,210       |
| <b>Cash and cash equivalents at 1 January</b> .....                       |       | 5,863,874    | 2,700,681    |
| <b>Cash and cash equivalents at 31 December</b> .....                     |       | 4,255,901    | 5,863,874    |

Notes no. 1 to 29 are an integral part of these financial statements.

# Notes to the Financial Statements

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# Notes to the Financial Statements

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## 1. Reporting entity

Landsnet hf has its headquarters in Iceland and is domiciled at Gylfaflöt 9 in Reykjavik, Iceland. The Company is a subsidiary of Landsvirkjun, and the financial statement of Landsnet hf. is included in the consolidated financial statements of Landsvirkjun. Landsnet was established in 2004 on the basis of the Electricity Act passed by the Icelandic parliament, the Althingi, in the spring of 2003. The role of Landsnet is to administer the transmission of electricity and system operation in accordance with the provisions of Chapter III of the Electricity Act No. 65/2003, which stipulates that the Company must not engage in any activities other than necessary to perform its duties under the Act.

## 2. Basis of preparation

### a. Statement of compliance

The financial statements have been prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the EU.

The financial statements were approved by the Board of Directors on 24 February 2011.

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

### b. Basis of measurement

The financial statements have been prepared on the historical cost basis, except for:

- The Company's transmission system is recognised at a revalued amount.
- Derivatives are recognised at fair value
- Financial assets at fair value through profit and loss are recognised at fair value.

The methods to measure fair value are discussed further in Note 4.

### c. Functional and presentational currency

These financial statements are presented in Icelandic krónur (ISK), which is the Company's functional currency. All financial information presented in ISK has been rounded to the nearest thousand.

### d. Use of estimates and judgements

The preparation of the financial statements in conformity with IFRS standards requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements is included in the following notes:

- Note 3c and 12 - Property, plant and equipment
- Note 3d and 12 - Intangible assets
- Note 3l (i) and 21 - Estimation of provision due to site restoration
- Note 19 - Income tax

## 3. Significant accounting policies

The following accounting methods have been consistently applied to all disclosed periods in the financial statements.

## Notes, continued

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### 3. Significant accounting policies, contd.:

#### a. Foreign currency

Transactions in foreign currencies are translated to the functional currency of the Company at the exchange rates on the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies on the reporting date are retranslated to the functional currency at the exchange rate on that date. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate on the date that the fair value was determined. Foreign currency differences arising on retranslation are recognised in profit or loss.

#### b. Financial instruments

##### (i) Non-derivative financial instruments

Non-derivative financial instruments consist of investments in equity, trade and other receivables, cash and cash equivalents, loans, borrowings and trade and other payables.

Non-derivative financial instruments are recognised initially at fair value. For instruments not recognised at fair value through profit or loss, any directly attributable transaction costs are initially entered as an increase in their value. Subsequent to initial recognition, non-derivative financial instruments are measured as described below.

A financial asset and liability is recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Company's contractual rights to the cash flows from the financial assets expire or if the Company transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Regular-way purchases and sales of financial assets are accounted for on the trade date, i.e. the date that the Company commits itself to purchase or sell the asset. Loans and receivables are recognised on the date that they are originated. Financial liabilities are derecognised if the Company's obligations specified in the contract expire or are discharged or cancelled.

Cash and cash equivalents comprise cash balances, call deposits and market securities.

Accounting for finance income and expense is discussed in Note 3(o).

##### (ii) Financial assets at fair value through profit or loss

An instrument is classified at fair value through profit or loss if it is held for trading or is designated as such upon initial recognition. Financial instruments are designated at fair value through profit or loss if the Company manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognised in profit or loss when incurred. Financial instruments at fair value through profit or loss are measured at fair value, and changes therein are recognised in profit or loss.

##### (iii) Other financial instruments

Financial instruments other than derivative financial instruments are recognised at the amortised cost value based on effective interest rates, less depreciation if detected.

##### (iv) Derivative financial instruments

The Company uses derivatives in order to hedge against currency and interest rate risk.

The Company has entered into currency and interest rate swaps in order to hedge against the Company's currency and interest rate risk. Hedge accounting is not applied. Fair value changes on such derivatives are recognised among net income and expenses on financial assets and liabilities in the statement of comprehensive income.

##### (v) Share capital

Share capital is classified as equity.

## Notes, continued

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### 3. Significant accounting policies, contd.:

#### c. Property, plant and equipment

##### (i) Fixed assets in operation

Items of property, plant and equipment other than transmission lines and substations are measured at cost less accumulated depreciation and impairment losses.

The cost includes expenditures directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other costs directly attributable to bringing the asset to a working condition for its intended use and the costs of dismantling and removing the items as well as restoring the site on which they are located.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

In accordance with the provisions of the International Accounting Standard IAS 16, the Company's transmission lines and substations are recognised on the basis of the revaluation method. The Company's transmission lines and substations are thus stated at a revalued cost in the balance sheet, which is their fair value on the revaluation date less revalued depreciation from the assets' acquisition date. The revaluation of those assets will be performed on a regular basis and when the management believes that their fair value has changed significantly, among other things due to external factors. All value increases due to the revaluation are entered in a revaluation account among equity after income tax. Depreciation of the revalued price is recognised in the income statement. Upon sale or disposal of an asset, the part of the revaluation account pertaining to that asset is recognised in retained earnings.

The most recent revaluation of transmission lines and substations was carried out at year-end 2008.

##### (ii) Transmission structures under construction

Projects under construction are capitalised on the basis of the cost of purchased services, materials, direct wages and other costs directly attributable to the property. Assets that have not been put to use are not depreciated. Cost of capital for financing the cost of projects under construction is capitalised in the period that the asset is being constructed and is considered a part of the cost of the asset. Capitalised cost of capital is the Company's weighted average cost of capital.

##### (iii) Leased assets

The leases the Company holds are operating leases. Leased assets are not recognised in the Company's balance sheet.

##### (iv) Subsequent costs

The cost of replacing a part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Company and its cost can be measured reliably. The costs of day-to-day servicing of property, plant and equipment are recognised in profit or loss when incurred.

##### (v) Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant or equipment until the salvage value is reached. The estimated useful lives are as follows:

|                          |               |
|--------------------------|---------------|
| Substations .....        | 20 - 40 years |
| Transmission lines ..... | 20 - 50 years |
| Fibre-optic cables ..... | 20 years      |
| Buildings .....          | 50 years      |
| Other assets .....       | 4 - 10 years  |

Depreciation methods, useful lives and residual values are reviewed at each reporting date.

## Notes, continued

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### 3. Significant accounting policies, contd.:

#### d. Intangible assets

##### (i) Development cost

Development cost is capitalised within fixed assets. This cost consists largely of expenses relating to exploration for transmission line sites, preparation for transmission structures and environmental impact assessments of proposed projects. The Company has concluded agreements whereby the prospective buyers of electricity shall bear all expenses of the project if it is cancelled. Cost of capital attributable to development costs is not capitalised. Development cost is not depreciated at this stage, but possible impairment losses have been considered, as discussed in Note (3i).

When the decision to construct a transmission structure has been made and all necessary approvals have been obtained, the development cost of the transmission structure is capitalised in fixed assets as a project under construction.

At each accounting date, capitalised development cost is reviewed by management and impairment is recognised if premises for the recognition of development cost no longer exist.

Expenditure on research activities is recognised in profit or loss when incurred.

##### (ii) Software and other intangible assets

Software and other intangible assets are measured at cost less accumulated amortisation and accumulated impairment losses.

##### (iii) Amortisation

Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets. The estimated useful lives for the current and comparative periods are as follows:

|                |         |
|----------------|---------|
| Software ..... | 4 years |
|----------------|---------|

#### e. Subsidiaries

The Company has one subsidiary, Landsnet ehf. The financial statements of the two companies are not consolidated and the holding is recognised at historical cost. The subsidiary has had insubstantial activity since its establishment.

#### f. Investment in associates

Associates are those entities in which the Company has significant influence, but not control, over financial and operating policies. Significant influence is presumed to exist when the Company holds between 20 and 50 percent of the voting power of another entity. Associates are accounted for using the equity method and are initially recognised at cost. The financial statements include the Company's share of the total recognised gains and losses of equity movements of associates on an equity-accounted basis from the date that significant influence commences until the date that the significant influence ceases. When the Company's share of losses exceeds its interest in an associate, the Company's carrying amount, including any long-term investments, is reduced to nil and recognition of further losses is discontinued except to the extent that the Company has undertaken an obligation for or made payments on behalf of the investee.

#### g. Inventories

Inventories are measured at the lower of cost and net realisable value. Net realisable value is the expected sales price in normal operation net of any cost of selling the product. The cost of inventories is based on the first-in-first-out (FIFO) principle of inventory valuation and includes cost incurred in acquiring the inventories and bringing them to their existing location and condition.

#### h. Trade receivables and other receivables

Trade receivables and other receivables are measured at cost net of any impairment losses.

## Notes, continued

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### **3. Significant accounting policies, contd.:**

#### **i. Impairment**

##### **(i) Financial assets**

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in profit or loss.

##### **(ii) Other assets**

The carrying amount of the Company's other assets, except for inventories and deferred tax assets, is reviewed at each reporting date to determine whether there is any indication of an impairment loss. If any such indication exists, the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable amount. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows of other assets or groups of assets (the "cash-generating unit"). Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis. An impairment loss of revalued assets is recognised in revaluation account amongst retained earnings.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

#### **j. Employee benefits**

##### **(i) Defined contribution plans**

The Company pays a contribution for part of its employees to defined contribution pension funds. The Company has no responsibility regarding the obligations of the pension funds. The contributions are recognised as an expense under salary and salary related expenses as incurred.

##### **(ii) Defined benefit plans**

Under an agreement between the Company and the Pension Fund for State Employees (LSR), the Company's obligations regarding employees who are members of LSR shall be settled yearly. LSR estimates specifically at year-end the present value of the pension obligation accrued during the year and deducts from that amount the contributions paid by employees and the Company to LSR due to pension rights accrued during the year. The difference is recognised in profit or loss and settled on a yearly basis. The actuarial estimation shall assume that the obligation accrued for the year is calculated to the present value at year-end using the interest rate normally used to estimate the obligations of pension funds, which is currently 3.5% per annum.

#### **k. Share capital**

When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and presented as a deduction from total equity.

## Notes, continued

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### 3. Significant accounting policies, contd.:

#### i. Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are estimated by discounting the expected future cash flows at a pre-tax rate that reflects the current market assessment of the time value of money and the risks specific to the liability.

#### (i) Site restoration

The Company has estimated the cost of demolition of current line lots. The estimation is based on expert assessment. The demolition cost has been discounted based on the estimated useful life of the Company's power transmission lines. The discounted value is entered, on the one hand, as an increase for the relevant asset and, on the other hand, as an obligation in the balance sheet. Estimated demolition cost is discounted by the nominal yield of state-guaranteed securities, which is currently 5.9%.

#### m. Revenue

Income from the transmission of electricity is recognised in the income statement on the basis of measured delivery during the period. Other revenue is recognised as earned or delivered.

The Company's tariff is subject to the National Energy Authority's opinion. On the basis of Article 12 of the Electricity Act No. 65/2003, the National Energy Authority sets an annual limit on the Company's revenue from transmission of electricity to distribution system operators on the one hand and industrial users on the other hand. Article 12 of the Electricity Act states, among other things, the following:

The National Energy Authority must establish an income possibility curve (revenue cap) for the transmission system operator with regard to the expense of transmitting electricity to distribution system operators, on the one hand, and to large-scale (industrial) users, on the other hand. In the establishment of an income possibility curve, account shall be taken of whether the connection of large-scale users will lead to, or has led to, increased efficiency in the development and use of the system.

The income possibility curve shall be determined based on the following criteria:

1. Expenses relating to the company's operation, including expenses relating to maintenance, depreciation of assets necessary for the operation of the system, leasing costs relating to transmission facilities, cost of energy losses, general operating expenses and expenses incurred by system management.

2. The profitability of the transmission system operator shall be as close as possible to the market yield on non-indexed 5-year government bonds or similar securities. Profitability is calculated as the ratio of earnings before financial income, financial expenses and taxes (EBIT) to the carrying value of fixed assets.

3. Efficiency requirements based on reasonable costs, as assessed by the National Energy Authority, taking account of the services provided by the company.

The revenue cap shall be decided for three years at a time but reviewed on an annual basis. The review shall take into consideration whether any changes have taken place regarding the basis on which the revenue cap is determined. Excess recognition or lack of recognition of revenue may be adjusted between years. A regulation must stipulate a limit on the authorisation for the accumulation of rights.

The transmission company shall establish tariffs for its service in accordance with the revenue cap pursuant to paragraph 2. The tariff shall apply to distribution system operators on the one hand and industrial users on the other hand.

Two months before the tariff enters into force, it shall be submitted to the National Energy Authority. If the National Energy Authority believes that the presented tariff is in breach of the provisions of this Act or the regulations, it shall send comments thereon to the transmission company within six weeks from the date it received the tariff. The tariff does not become valid until it has been adjusted on the basis of the National Energy Authority's assessment. The transmission company shall publish the tariff publicly.



## Notes, continued

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### **3. Significant accounting policies, contd.:**

#### **m. Revenue, contd.:**

In the event that the transmission company's rate of return for the preceding three years is lower than 50% of the five-year market yield on non-indexed government bonds or comparable securities, and the company is not generating a profit, this shall be taken into account in the determination of the revenue cap and the following year's tariff. The same applies if the transmission company's return for the preceding three years was more than one-third higher than the same yield.

The Company's tariff is denominated partly in ISK and partly in USD.

#### **n. Lease payments**

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease.

An asset lease is expensed in the financial statements, the amount of which corresponds to financing cost and depreciation during the year, in relation to the use of electricity companies' transmission structures. The lease charge is regulated by the National Energy Authority.

#### **o. Finance income and expenses**

Finance income comprises interest income on funds invested, changes in the fair value of financial assets at fair value through profit or loss and foreign exchange rate differences recognised in profit or loss. Interest income is recognised as it accrues in profit or loss, using the effective interest method.

Finance expenses comprise interest expense on borrowings, reversal of discounting of obligations, foreign exchange losses, changes in the fair value of financial assets at fair value through profit or loss and impairment losses recognised on financial assets.

Foreign currency gains and losses are reported on a net basis.

#### **p. Income tax**

Income tax on the profit for the year is deferred income tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised. The income tax rate will be 20% as of 1 January 2011 and the effect of the increase has been recognised in the financial statements.

#### **q. Earnings per share**

The Company presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is the same as basic EPS, as the Company has not issued any call options or convertible bonds.

#### **r. Segment reporting**

Under the Electricity Act, the Company may only administer the transmission of electricity and system management in Iceland and operate an electricity trading market. The Company has not begun operating an electricity trading market and considers its present operation as one single segment, for which reason it does not provide segment reporting.

## Notes, continued

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### **3. Significant accounting policies, contd.:**

#### **s. New standards and interpretations thereof**

The Company has implemented all International Financial Reporting Standards, amendments thereto and interpretations confirmed by the EU at year-end 2010 and that apply to its operations. The Company has not implemented standards, amendments thereto or interpretations entering into effect after year-end 2010 but allowed to be implemented sooner. The effect thereof on the Company's financial statements has not been fully determined but is considered to be insubstantial.

#### **4. Determination of fair values**

A number of the Company's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

##### **a. Trade and other receivables**

The fair value of trade and other receivables is measured at the estimated discounted cash flow, based on market interests on the reporting date.

##### **b. Derivatives**

The fair value of derivative contracts is based on their listed market price, if available. If a listed market price is not available, then the fair value is estimated using accepted valuation techniques.

Valuation techniques include recent arm's length transactions between knowledgeable, willing parties, if available, reference to the current fair value of other instruments that are substantially the same, the discounted cash flow analysis and option pricing models. Valuation techniques incorporate all factors that market participants would consider in setting a price and are consistent with accepted methodologies for pricing financial instruments.

The fair value of derivative agreements not listed in active markets is determined using valuation methods reviewed on a regular basis by qualified employees. All valuation models used must be approved and tested in order to ensure that the results reflect those documents that were used.

The most reliable verification of the fair value of derivative agreements at the beginning is the purchase value, unless the fair value of the instrument can be verified by comparison with other listed and recent market transactions of a comparable instrument or based on an evaluation method where variables are solely based on market documents. When such documents are available, the Company recognises profit or loss at the initial registration date of the instruments.

The fair value of interest rate swaps is based on broker quotes. Those quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for similar instruments at the measurement date.

##### **c. Non-derivative financial liabilities**

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

## Notes, continued

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### 5. Financial risk management

#### Overview

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

This Note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk and its management of capital. Further quantitative disclosures are included throughout these financial statements.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board of Directors seeks consultation regarding financial risk both from its employees and external consultants and discusses it regularly at Board meetings.

The Company's objective is to discover and analyse the risks it faces, set a benchmark for risk exposure and control it. The Company's risk management policy is regularly reviewed to analyse market changes and changes within the Company.

#### Credit risk

Credit risk is the risk of financial loss of the Company owing to the failure of a customer or counterparty to a financial instrument to meet its contractual obligations. The Company's credit risk is mainly due to trade receivables.

#### Trade and other receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. Approximately 85% (2009: 87%) of the Company's transmission income derives from the Company's shareholders.

In general, the Company's customers are financially strong energy companies, which have conducted business with the Company since its establishment. The Company's largest customers are also shareholders in the Company. As of its establishment, the Company has not incurred losses on accounts receivable and its representatives have assessed its credit risk as insubstantial based on current operations. The Company's collection issues are reviewed on a regular basis.

#### Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they will fall due. The Company endeavours to ensure, to the extent possible, that it always has sufficient liquidity to meet its liabilities when due, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company has entered into an agreement on a revolving credit facility with the parent company, Landsvirkjun, in the amount of USD 100 million. At year-end, drawn credit under the facility amounted to USD 29 million. At year-end 2010, the facility will decrease to USD 50 million.

#### Market risk

Market risk is the risk that changes in the market prices of foreign exchange rates and interest rates will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising return.

The Company enters into interest and currency swaps in order to manage its market risk and hedge the currency combination of its income.

## Notes, continued

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### 5. Financial risk management, contd.:

#### **Currency risk**

The Company is exposed to currency risk on sales, purchases and borrowings that are denominated in a currency other than the Company's functional currency. The Company's functional currency is the Icelandic króna (ISK). However, the Company derives part of its income in US dollars (USD) approx. 64.5% (2009: 65.1%) and a portion of its purchases is made in other currencies than ISK. The main currencies posing a foreign exchange risk are the USD and the EUR.

The Company does in general not hedge against foreign exchange risk but reviews on a regular basis the currency combination of its liabilities against the currency combination of its income.

The Company's borrowings in foreign currencies, mainly in USD and CHF, represent a foreign exchange risk, which is partly hedged. Interests on these loans are much lower than on the Company's ISK-denominated loans.

#### **Interest rate risk**

The Company's borrowings bear both variable and fixed interest. The majority of the Company's borrowings bear fixed interest, cf. Note 20.

#### **Other market price risk**

Other market price risk is limited because investment in bonds and shares is an insubstantial part of the Company's operations.

#### **Capital management**

It is the policy of the Company's Board of Directors to maintain a strong equity position in order to ensure stability in its operations' future development. The Company's operating budget envisages that the Company's equity ratio shall be at least 20%.

The Company is not subject to external rules on minimum capital requirements.

## Notes, continued

### 6. Revenue

|  |                   |                   |
|--|-------------------|-------------------|
| Transmission revenue consists of:                | <b>2010</b>       | <b>2009</b>       |
| Energy transmission .....                        | 11,261,469        | 11,438,387        |
| Transmission losses and ancillary services ..... | 1,419,108         | 1,701,952         |
| Service income and balancing energy .....        | 24,137            | 15,767            |
| Input fees .....                                 | 82,033            | 77,683            |
|  | <u>12,786,747</u> | <u>13,233,789</u> |

### 7. Other income

|                                      |               |               |
|--------------------------------------|---------------|---------------|
| Other income consists of:            |               |               |
| Income from work sold and rent ..... | 63,993        | 60,595        |
| Sales profit from fixed assets ..... | 1,016         | 0             |
|                                      | <u>65,009</u> | <u>60,595</u> |

### 8. Personnel expenses

Payroll expenses are specified as follows:

|  |                  |                  |
|--|------------------|------------------|
| Salaries .....                           | 892,422          | 822,727          |
| Defined contribution plan payments ..... | 97,922           | 95,548           |
| Defined benefit plan payments .....      | 17,902           | 21,058           |
| Other payroll expenses .....             | 102,835          | 75,426           |
|  | <u>1,111,081</u> | <u>1,014,759</u> |

Payroll expenses consist of:

|                                |                  |                  |
|--------------------------------|------------------|------------------|
| Transmission costs .....       | 431,502          | 402,471          |
| System operation .....         | 388,926          | 348,230          |
| Other operating expenses ..... | 290,653          | 264,058          |
|                                | <u>1,111,081</u> | <u>1,014,759</u> |

|  |     |    |
|--|-----|----|
| Average number of employees .....            | 102 | 99 |
| Full-time equivalent units at year-end ..... | 95  | 93 |

Remuneration of the Board of Directors, CEO and two Executive Directors were as follows:

|   |        |        |
|---|--------|--------|
| Remuneration of the Board of Directors .....  | 5,066  | 5,040  |
| Remuneration and benefits of the CEO .....    | 15,145 | 19,827 |
| Remuneration of two Executive Directors ..... | 32,728 | 32,760 |

### 9. Depreciation and amortisation

Depreciation and amortisation are specified as follows:

|  |                  |                  |
|--|------------------|------------------|
| Depreciation of fixed assets in operation, see Note 12 .....           | 2,395,282        | 2,271,781        |
| Amortisation and impairment losses, see Note 12 .....                  | 146,054          | 108,358          |
| Depreciation and amortisation recognised in the income statement ..... | <u>2,541,336</u> | <u>2,380,139</u> |

Depreciation and amortisation are allocated as follows to operating items:

|  |                  |                  |
|--|------------------|------------------|
| Transmission costs .....   | 2,352,942        | 2,188,541        |
| System operation .....   | 44,024           | 70,568           |
| Other operating expenses .....   | 144,370          | 121,030          |
| Depreciation and amortisation recognised in the income statement ..... | <u>2,541,336</u> | <u>2,380,139</u> |

## Notes, continued

### 10. Financial income and expenses

Financial income and expenses are specified as follows:

|   | 2010                | 2009                |
|---|---------------------|---------------------|
| Interest income .....   | 146,880             | 157,093             |
| Exchange rate difference .....  | 974,525             | 0                   |
| Total finance income .....  | <u>1,121,405</u>    | <u>157,093</u>      |
| Interest expenses .....   | ( 2,334,422)        | ( 2,107,495)        |
| Indexation .....  | ( 1,002,536)        | ( 2,599,908)        |
| Exchange rate difference .....  | 0                   | ( 1,211,693)        |
| Changes in fair values of derivatives .....                           | 236,644             | ( 3,017)            |
| Capitalised interest expense due to projects under construction ..... | 27,928              | 135,544             |
| Total financial expenses .....  | <u>( 3,072,386)</u> | <u>( 5,786,569)</u> |
| Net financial expenses .....  | <u>( 1,950,981)</u> | <u>( 5,629,476)</u> |

Net financial expenses due to the construction of a transmission infrastructure amounting to ISK 28 million (2009: 136 million) is capitalised and has been reported as a reduction in financial expenses.

Capitalised financial expenses were 5.3% of capital tied in transmission structures under construction during the year (2009: 7.7%). This is the Company's average finance cost in the year 2010.

### 11. Income tax

Income tax recognised in the income statement is specified as follows:

|  | 2010              | 2009           |
|--|-------------------|----------------|
| Calculated income tax for the year .....                             | ( 755,086)        | ( 199,591)     |
| Effect of changed tax rate .....                                     | 122,750           | 340,216        |
| Income tax recognised in the statement of comprehensive income ..... | <u>( 632,336)</u> | <u>140,625</u> |

#### Income tax recognised in equity:

|   |                   |                   |
|---|-------------------|-------------------|
| Effect of increased tax rate on income tax liability due to revaluation ..... | ( 262,515)        | ( 424,017)        |
| Change in income tax liability .....  | <u>( 894,851)</u> | <u>( 283,392)</u> |

#### Change in deferred income tax liability is specified as follows:

|   |                   |                   |
|---|-------------------|-------------------|
| Change in temporary differences .....   | 122,306           | 248,195           |
| Change in carry-forward losses .....    | ( 877,391)        | ( 447,786)        |
| Effect of changed income tax rate ..... | ( 139,766)        | ( 83,801)         |
| Change in deferred tax assets .....     | <u>( 894,851)</u> | <u>( 283,392)</u> |

|  | 2010                    | 2009                    |
|--|-------------------------|-------------------------|
| <b>Reconciliation of effective tax rate</b>        |                         |                         |
| Profit before income tax .....                     | <u>4,194,920</u>        | <u>1,330,610</u>        |
| Income tax according to the current tax rate ..... | 18.0% ( 755,086)        | 15.0% ( 199,592)        |
| Difference due to change in tax rate .....         | ( 2.9%) <u>122,750</u>  | ( 25.6%) <u>340,216</u> |
| Effective tax rate .....                           | 15.1% <u>( 632,336)</u> | 10.6% <u>140,625</u>    |

## Notes, continued

### 12. Property, plant and equipment

Property, plant and equipment are specified as follows:

#### Fixed assets in operation:

|  | Substations | Transmission lines | Other      | Total      |
|--|-------------|--------------------|------------|------------|
| <b>Cost</b>                                      |             |                    |            |            |
| Balance at 1.1.2009 .....                        | 20,003,534  | 44,638,319         | 2,697,794  | 67,339,647 |
| Additions .....                                  | 325,651     | 173,454            | 485,018    | 984,123    |
| Transferred from projects under construction ... | 1,500,466   | 982,123            | 0          | 2,482,589  |
| Sold and disposed of .....                       | 0           | 0                  | ( 2,014)   | ( 2,014)   |
| Transferred to assets available for sale .....   | 0           | 0                  | ( 427,693) | ( 427,693) |
| Balance at 31.12.2009 .....                      | 21,829,651  | 45,793,896         | 2,753,105  | 70,376,652 |
| Additions .....                                  | 201,071     | 240,960            | 141,221    | 583,252    |
| Transferred from projects under construction ... | 235,504     | 1,552,384          | 0          | 1,787,888  |
| Sold and disposed of .....                       | 0           | 0                  | ( 986)     | ( 986)     |
| Transferred to assets available for sale .....   | 0           | 0                  | 9,095      | 9,095      |
| Balance at 31.12.2010 .....                      | 22,266,226  | 47,587,240         | 2,902,435  | 72,755,901 |
| <b>Depreciation and impairment losses</b>        |             |                    |            |            |
| Balance at 1.1.2009 .....                        | 1,808,856   | 3,804,771          | 320,517    | 5,934,144  |
| Depreciation and impairment losses .....         | 708,528     | 1,422,169          | 141,084    | 2,271,781  |
| Sold and disposed of .....                       | 0           | 0                  | ( 634)     | ( 634)     |
| Balance at 31.12.2009 .....                      | 2,517,384   | 5,226,940          | 460,967    | 8,205,291  |
| Depreciation and impairment losses .....         | 746,592     | 1,509,976          | 138,714    | 2,395,282  |
| Sold and disposed of .....                       | 0           | 0                  | ( 628)     | ( 628)     |
| Balance 31.12.2010 .....                         | 3,263,976   | 6,736,916          | 599,053    | 10,599,945 |

#### Fixed assets in operation:

#### Carrying amount

|                  |            |            |           |            |
|------------------|------------|------------|-----------|------------|
| 1.1.2009 .....   | 18,194,678 | 40,833,548 | 2,377,277 | 61,405,503 |
| 31.12.2009 ..... | 19,312,267 | 40,566,956 | 2,292,138 | 62,171,360 |
| 31.12.2010 ..... | 19,002,250 | 40,850,324 | 2,303,382 | 62,155,955 |

#### Basis of revaluation of fixed assets in operation

In accordance with the International Accounting Standard IAS 16, the Company's lines and substations are recognised according to the revaluation method. A revaluation was conducted on those assets in the year 2008. The revaluation was based on two methods. First, it was based on the estimated reconstruction cost of the transmission system, which was calculated by independent experts at the beginning of year and projected to year-end 2008. Second, the operating value was measured using a cash flow analysis. The valuation period was from 2009 to 2013, with the future operating value calculated thereafter. The year's revaluation was based on the operating value, the main premises of which were the Company's operating budgets for the years 2009-2013, a 30% equity ratio and that Landsnet's tariff for transmission to distributors would reflect price developments in Iceland while the tariff for industrial users would reflect price level changes in the United States. The estimation of weighted-average cost of capital (WACC) was based on comparable companies abroad. It is the opinion of the Company's management that nothing gives reason for a revaluation in the year 2010.

Had the Company not revalued lines and substations in the year 2008, the carrying amount of the same assets would have been approximately ISK 15.9 billion lower at year end 2010 (2009: 16.7 billion).

## Notes, continued

### 12. Property, plant and equipment, contd.:

#### Assets available for sale

The Company put its real property at Bústaðavegur up for sale in the end of 2010. The property previously housed, among other things, the Company's Control Centre. The property was sold in January 2011 and is recognised at fair value less selling cost at year-end.

#### Rateable value and insurance value

The rateable value of the Company's real property amounts to upwards of ISK 3.0 billion. Assessed value for the same property's fire insurance amounts to ISK 5.1 billion and book value amounts to ISK 4.5 billion. The insurance value of the Company's assets amounts to ISK 36.2 billion, excluding transmission lines and cables, which are insured by an emergency insurance fund. The Company's emergency insurance amounts to ISK 91.3 billion.

| Intangible assets and projects under construction: | Projects<br>under<br>construction | Intangible<br>assets |
|--|-----------------------------------|----------------------|
| <b>Cost</b>  |                                   |                      |
| Balance at 1.1.2009 .....                          | 1,781,611                         | 1,782,087            |
| Additions .....                                    | 1,718,812                         | 465,217              |
| Transferred to fixed assets in operation .....     | ( 1,888,265)                      | ( 594,323)           |
| Balance at 31.12.2009 .....                        | 1,612,158                         | 1,652,981            |
| Additions .....                                    | 539,741                           | 129,991              |
| Transferred to fixed assets in operation .....     | ( 1,726,358)                      | ( 61,529)            |
| Balance at 31.12.2010 .....                        | 425,541                           | 1,721,443            |
| <b>Amortisation and impairment losses</b>          |                                   |                      |
| Balance at 1.1.2009 .....                          | 0                                 | 65,273               |
| Amortisation and impairment losses .....           | 0                                 | 108,358              |
| Balance at 31.12.2009 .....                        | 0                                 | 173,631              |
| Amortisation and impairment losses .....           | 0                                 | 146,054              |
| Balance at 31.12.2010 .....                        | 0                                 | 319,685              |
| <b>Carrying amount</b>                             |                                   |                      |
| 1.1.2009 .....                                     | 1,781,611                         | 1,716,814            |
| 31.12.2009 and 1.1.2010 .....                      | 1,612,158                         | 1,479,350            |
| 31.12.2010 .....                                   | 425,541                           | 1,401,758            |

The carrying amount of intangible assets at year-end 2010 is divided into software in the amount of ISK 189 million (2009:247 million) and capitalised development cost amounting to ISK 1,213 million (2009:1,232 million).

Amortisation and impairment losses for 2010 are divided into the amortisation of software amounting to ISK 64 million and impairment loss on development cost amounting to ISK 82 million. Impairment loss on development cost is recognised with other operating expenses.



## Notes, continued

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### 13. Investment in other companies

The breakdown of investment in other companies is as follows:

|   | 31.12.2010 |                 | 31.12.2009 |                 |
|---|------------|-----------------|------------|-----------------|
|   | Share      | Carrying amount | Share      | Carrying amount |
| Landsnet ehf .....                        | 100.00%    | 500             | 100.00%    | 500             |
| Netorka ehf .....                         | 36.50%     | 51,167          | 37.18%     | 50,058          |
| Total investment in other companies ..... |            | <u>51,667</u>   |            | <u>50,558</u>   |

The Company's share in Landsnet ehf is stated at cost as the firm has not conducted any operations from its establishment. At the time of preparing Landsnet hf's financial statements, the financial statements of Netorka ehf were not available. However, the estimated share in Netorka's profit amounts to ISK 9 million for the year 2010 (2009: ISK 9 million).

### 14. Inventories

Inventories are specified as follows:

|  | 31.12.2010     | 31.12.2009     |
|--|----------------|----------------|
| Spare parts and material inventories ..... | <u>499,251</u> | <u>483,285</u> |

No write-down due to the Company's inventories is recognised in the financial statements.

### 15. Trade and other receivables

Trade and other receivables:

|  |                |                |
|--|----------------|----------------|
| Nominal value of trade receivables ..... | 807,150        | 815,472        |
| Other receivables .....                  | <u>42,683</u>  | <u>184,387</u> |
|  | <u>849,833</u> | <u>999,859</u> |

### 16. Cash and cash equivalents

Cash and cash equivalent is specified as follows:

|                         |                  |                  |
|-------------------------|------------------|------------------|
| Bank balances .....     | 3,658,587        | 5,863,874        |
| Market securities ..... | <u>597,314</u>   | <u>0</u>         |
|                         | <u>4,255,901</u> | <u>5,863,874</u> |

### 17. Equity

#### Share capital

The Company's total share capital according to its Articles of Association was ISK 5,903 million at year-end. The Company holds no treasury shares. Each share of ISK in the Company carries one vote. All share capital has been paid.

#### Revaluation account

The Company's revaluation account consists of the revaluation increase of the Company's fixed assets after income tax effects. Depreciation of the revalued price is entered in the income statement and transferred from the revaluation account to unadjusted loss.

#### Dividends

The Company paid no dividends in 2010 for the financial year 2009, nor in the year 2009 for the financial year 2008. No motion has been made regarding dividends to shareholders in the year 2011 for the financial year 2010.

## Notes, continued

|   |             |             |
|---|-------------|-------------|
| <b>18. Earnings per share</b>                                   | <b>2010</b> | <b>2009</b> |
| <b>Basic and diluted earnings per share:</b>                    |             |             |
| Profit to shareholders .....                                    | 3,562,584   | 1,471,235   |
| <b>Weighted average number of ordinary shares</b>               |             |             |
| Weighted average number of ordinary shares at 31 December ..... | 5,902,733   | 5,902,733   |
| Basic and diluted earnings per share .....                      | 0.60        | 0.25        |

### 19. Deferred tax liability

In December 2010, the Icelandic parliament decided to increase the income tax rate from 18% to 20% as of 1 January 2011. The change enters into effect for the tax assessment in the year 2012. The effect thereof has been recognised in the financial statements for 2010, with the increase in income tax liability amounting to ISK 139.8 million.

|  |                   |                   |
|--|-------------------|-------------------|
| The breakdown of deferred tax liability is as follows:                   | <b>31.12.2010</b> | <b>31.12.2009</b> |
| Deferred tax liability at 1 January .....                                | 502,804           | 219,411           |
| Calculated income tax for the year .....                                 | 632,336 (         | 140,625)          |
| Effect of changed tax rate on previous revaluation on transmission ..... | 262,515           | 424,018           |
| Deferred tax liability at 31 December .....                              | 1,397,656         | 502,804           |

The breakdown of deferred tax liability was as follows at year-end:

|   |              |              |
|---|--------------|--------------|
| Property, plant and equipment .....         | 3,130,833    | 3,000,473    |
| Development cost .....                      | 131,702      | 90,473       |
| Investment in other companies .....         | 3,969        | 1,979        |
| Other obligations .....                     | ( 103,547)   | ( 123,959)   |
| Tax losses carried forward .....            | ( 1,765,301) | ( 2,466,162) |
| Deferred tax liability at 31 December ..... | 1,397,656    | 502,804      |

The carry-forward taxable loss amounted to ISK 8.8 billion. The loss is utilisable against taxable income over ten years from when the loss is incurred. The management believes that the Company's operation over the next ten years will generate taxable income and that the accumulated carry-forward taxable loss will be fully utilised. Carry-forward taxable loss at year-end 2010 will be utilisable as follows:

|  |           |            |
|--|-----------|------------|
| Loss for the year 2008, applicable until year 2018 ..... | 8,826,507 | 13,700,902 |
| Total unadjusted taxable loss .....                      | 8,826,507 | 13,700,902 |

### 20. Loans and borrowings

This Note provides information on the contractual terms of the Company's interest-bearing loans and borrowings, which are measured at amortised cost.

#### Long-term liabilities

|  |             |            |
|--|-------------|------------|
| Indexed bond loan from parent company in ISK,<br>fixed interest of 4.21% ..... | 38,800,453  | 37,813,190 |
| Loan agreement with parent company in USD, LIBOR + margin .....                | 3,336,450   | 9,367,500  |
| Loan agreement in CHF, LIBOR + margin .....                                    | 7,203,755   | 7,107,049  |
| Indexed bond loan in ISK, fixed interest of 5% .....                           | 5,031,012   | 5,006,879  |
|  | 54,371,670  | 59,294,618 |
| Current maturities on long-term liabilities .....                              | ( 119,067 ) | ( 110,446) |
|  | 54,252,603  | 59,184,172 |

## Notes, continued

### 20. Loans and borrowings, contd.:

#### Long-term liabilities, contd.:

|   | 31.12.2010 | 31.12.2009 |
|---|------------|------------|
| <b>Short-term liabilities</b>             |            |            |
| Short-term loan from parent company ..... | 1,297,882  | 1,241,102  |
| Total interest-bearing liabilities .....  | 55,669,552 | 60,535,720 |

The bond from the parent company is an inflation-indexed bullet bond maturing in 2020 with interest payable once per year. Indexed bond loans from third parties consist of a 25-year superannuation loan. The loan agreement with the parent company is denominated in USD with a three-year maturity; the revolving credit facility amounts to USD 100 million, of which USD 29 million have been drawn. The facility decreased to USD 50 million at year-end 2010.

#### Terms of interest-bearing loans and borrowings

Debts in foreign currencies:

|   | Final<br>maturity | 31.12.2010       |                    | 31.12.2009       |                    |
|---|-------------------|------------------|--------------------|------------------|--------------------|
|   |                   | Interest<br>rate | Carrying<br>amount | Interest<br>rate | Carrying<br>amount |
| Debt in CHF .....                                 | 2022              | 0.46%            | 7,203,755          | 0.65%            | 7,107,049          |
| Debt in USD .....                                 | 2012              | 3.79%            | 3,336,450          | 3.77%            | 9,367,500          |
|   |                   |                  | <u>10,540,205</u>  |                  | <u>16,474,549</u>  |
| Debt in ISK:                                      |                   |                  |                    |                  |                    |
| Indexed .....                                     | 2020 - 2034       | 4.21 - 5%        | 43,831,465         |                  | 42,820,069         |
| Total interest-bearing loans and borrowings ..... |                   |                  | 54,371,670         |                  | 59,294,618         |
| Current maturities on long-term liabilities ..... |                   |                  | ( 119,067)         |                  | ( 110,446)         |
|   |                   |                  | <u>54,252,603</u>  |                  | <u>59,184,172</u>  |

Maturities by year of interest-bearing loans and borrowings:

|                 | 31.12.2010        | 31.12.2009        |
|-----------------|-------------------|-------------------|
| Year 2010 ..... | -                 | 110,446           |
| Year 2011 ..... | 119,067           | 740,538           |
| Year 2012 ..... | 3,821,733         | 9,220,265         |
| Year 2013 ..... | 851,804           | 838,789           |
| Year 2014 ..... | 858,457           | 845,273           |
| Year 2015 ..... | 865,448           | -                 |
| Later .....     | 47,855,161        | 47,539,307        |
|                 | <u>54,371,670</u> | <u>59,294,618</u> |

### 21. Provision due to site restoration

Change in the provision due to site restoration is specified as follows:

|   |                |                |
|---|----------------|----------------|
| Balance at 1.1. ....                      | 582,404        | 475,722        |
| Present value for the year reversed ..... | 203,622        | 61,482         |
| (Decrease) increase in provision .....    | ( 33,503)      | 45,200         |
| Balance at year-end .....                 | <u>752,523</u> | <u>582,404</u> |

## Notes, continued

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### 21. Provision due to site restoration, contd.:

Change in provision due to site restoration is specified as follows, contd.:

Under IAS 16, the initial value of property, plant and equipment shall include their estimated cost of demolition after use. The estimated cost of demolition of lines has been assessed and then discounted based on assessed useful life. In return, an obligation has been written up under long-term liabilities. An increase in the obligation due to the discounting in addition to depreciation of demolition cost is expensed in the income statement.

### 22. Derivative financial instruments

The Company had entered into a derivative agreement with Kaupthing Bank hf, which was taken over by the Icelandic government in October 2008. According to point 1 of the Ruling of the Financial Supervisory Authority on the allocation of the assets and liabilities of Kaupthing Bank hf to New Kaupthing Bank hf (now Arion Bank hf) dated 21 October 2008, obligations and rights under the derivative agreement were not transferred to the new bank. Kaupthing Bank hf, which is in receivership, therefore remained the counterparty to the agreement. The Company and Kaupthing Bank hf signed an agreement on 3 October on a final settlement of the derivative agreement. The effects of the agreement are recognised under Changes in fair values of derivatives in the income statement.

### 23. Pension fund obligation

The Pension Fund for State Employees calculates at the end of each year the benefit plan obligation accrued for the year. Actuary assessment is based on the accrued obligation for the year being discounted at year-end on the basis of the annual interest rate generally used to assess pension fund obligations. The present annual rate is 3.5%. A total of ISK 18 million is expensed in relation thereto for 2010 (2009: 18 million).

### 24. Trade and other payables

|  |                   |                   |
|--|-------------------|-------------------|
| Trade and other payables are specified as follows: | <b>31.12.2010</b> | <b>31.12.2009</b> |
| Trade payables .....                               | 843,715           | 746,092           |
| Other payables .....                               | 227,128           | 217,560           |
| Trade and other payables total .....               | <u>1,070,843</u>  | <u>963,652</u>    |

### 25. Financial instruments

#### Credit risk

#### Highest possible loss due to credit risk

The Company's highest possible loss due to financial assets is their book value, which was as follows at year-end:

|                                       |                  |                  |
|---------------------------------------|------------------|------------------|
| Receivables from parent company ..... | 498,720          | 587,604          |
| Trade and other receivables .....     | 849,833          | 999,859          |
| Cash and cash equivalents .....       | 4,255,901        | 5,863,874        |
|                                       | <u>5,604,454</u> | <u>7,451,337</u> |

## Notes, continued

### 25. Financial instruments, contd.:

#### Credit risk, contd.

#### Highest possible loss due to credit risk, contd.

The Company's most important customers are domestic energy companies. At year-end, receivables from those companies amounted to ISK 1,495 million, including from Landsvirkjun, the parent company of Landsnet, in the amount of ISK 499 million.

No impairment loss has been recognised in relation to accounts receivable at year-end; nor has loss on receivables been expensed during the year, which is based on the management's experience.

#### Liquidity risk

The following are the contractual maturities of financial liabilities, including future interest payments:

#### 31 December 2010

|  | Carrying amount   | Contractual cash flow | Within 12 months | 1-2 years        | 2-5 years        | After 5 years     |
|--|-------------------|-----------------------|------------------|------------------|------------------|-------------------|
| <b>Non-derivative financial liabilities:</b> |                   |                       |                  |                  |                  |                   |
| Long-term liabilities from parent comp.      | 43,434,784        | 58,882,712            | 1,848,071        | 5,166,196        | 4,900,497        | 46,967,948        |
| Long-term liabilities .....                  | 12,234,768        | 16,252,621            | 409,083          | 769,457          | 3,370,997        | 11,703,084        |
| Trade and other payables .....               | 1,070,843         | 1,070,843             | 1,070,843        | 0                | 0                | 0                 |
|  | <u>56,740,395</u> | <u>76,206,176</u>     | <u>3,327,997</u> | <u>5,935,653</u> | <u>8,271,494</u> | <u>58,671,032</u> |

#### 31 December 2009

|  | Carrying amount   | Contractual cash flow | Within 12 months | 1-2 years        | 2-5 years         | After 5 years     |
|--|-------------------|-----------------------|------------------|------------------|-------------------|-------------------|
| <b>Non-derivative financial liabilities:</b> |                   |                       |                  |                  |                   |                   |
| Long-term liabilities from parent comp.      | 48,421,792        | 65,747,113            | 1,937,528        | 1,947,393        | 14,497,390        | 47,364,802        |
| Long-term liabilities .....                  | 12,113,928        | 16,439,853            | 422,238          | 412,255          | 3,002,369         | 12,602,991        |
| Trade and other payables .....               | 963,652           | 963,652               | 963,652          | 0                | 0                 | 0                 |
|  | <u>61,499,372</u> | <u>83,150,618</u>     | <u>3,323,418</u> | <u>2,359,648</u> | <u>17,499,759</u> | <u>59,967,793</u> |

## Notes, continued

### 25. Financial instruments, contd.:

#### Currency risk

The Company's exposure to foreign currency risk, based on nominal amounts, was as follows:

|   | EUR              | CHF                 | USD                 |
|---|------------------|---------------------|---------------------|
| <b>31 December 2010</b>                         |                  |                     |                     |
| Trade and other receivables .....               |                  | 23,867              | 931,145             |
| Long term liabilities from parent company ..... |                  |                     | ( 3,336,450)        |
| Other long-term liabilities .....               |                  | ( 7,203,755)        |                     |
| Trade and other payables .....                  | ( 35,196)        | ( 35,224)           | ( 1,977)            |
| Net currency risk .....                         | <u>( 35,196)</u> | <u>( 7,215,112)</u> | <u>( 2,407,282)</u> |

In 2010, 64.5% of the Company's total revenue was in USD while purchases were mainly in ISK and EUR. In 2011, it is estimated that 63% of the Company's total revenue will be in USD.

|   | EUR              | CHF                 | USD                 |
|---|------------------|---------------------|---------------------|
| <b>31 December 2009</b>                         |                  |                     |                     |
| Trade and other receivables .....               |                  |                     | 1,259,939           |
| Long term liabilities from parent company ..... |                  |                     | ( 9,367,500)        |
| Other long-term liabilities .....               |                  | ( 7,107,049)        |                     |
| Trade and other payables .....                  | ( 10,161)        |                     |                     |
| Net currency risk .....                         | <u>( 10,161)</u> | <u>( 7,107,049)</u> | <u>( 8,107,561)</u> |

|                      | Av. exch. rate for the year |        | Year-end exch. rate |        |
|----------------------|-----------------------------|--------|---------------------|--------|
|                      | 2010                        | 2009   | 2010                | 2009   |
| <b>Currency risk</b> |                             |        |                     |        |
| EUR .....            | 161.89                      | 172.67 | 153.80              | 179.88 |
| CHF .....            | 117.24                      | 114.32 | 122.91              | 121.26 |
| USD .....            | 122.04                      | 123.59 | 115.05              | 124.90 |

#### Sensitivity analysis

A 10% strengthening of the ISK against the following currencies at 31 December would have increased (decreased) after-tax profit or loss by the amounts shown below. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2009.

|           | 2010    | 2009    |
|-----------|---------|---------|
| EUR ..... | 2,886   | 833     |
| CHF ..... | 591,639 | 582,778 |
| USD ..... | 197,397 | 664,820 |

A 10% weakening of the ISK against the above currencies at 31 December would have had the equal but opposite effect on profit or loss after tax to the amounts shown above, given that all other variables remain constant.

## Notes, continued

### 25. Financial instruments, contd.:

#### Interest rate risk

The breakdown of the Company's interest-bearing financial instruments at year-end was as follows:

|  | Carrying amount |            |
|--|-----------------|------------|
|  | 31.12.2010      | 31.12.2010 |
| <b>Financial instruments with floating interest rate</b> |                 |            |
| Financial liabilities .....                              | 10,540,205      | 16,474,549 |
| <b>Financial instruments with fixed interest rate</b>    |                 |            |
| Financial liabilities .....                              | 43,831,464      | 42,823,069 |

#### Cash-flow sensitivity analysis for fixed-interest-rate instruments

The Company's liabilities carrying fixed interest rates are, on the one hand, an indexed bullet bond repayable in a single payment in 2020 to its parent company and, on the other, a 25-year superannuation bond loan. These liabilities are not recognised at fair value. Therefore, interest changes on the settlement date should not affect the Company's income statement.

#### Cash-flow sensitivity analysis for floating interest rate instruments

An increase in interest rates of 100 basis points at the reporting date would have increased (decreased) equity and profit or loss after tax by the amounts stated below. If interest rates had decreased by 100 basis points, the effect would have had the equal but opposite effect on profit or loss after tax. This analysis assumes that all other variables, in particular the exchange rates, remain constant. The analysis was performed in the same manner for the year 2009.

|  | Earnings       |                |
|--|----------------|----------------|
|  | 100bp increase | 100bp decrease |
| <b>31 December 2010</b>                                  |                |                |
| Financial instruments with floating interest rates ..... | ( 110,760)     | 83,255         |
| Cash flow sensitivity (net) .....                        | ( 110,760)     | 83,255         |
| <b>31 December 2009</b>                                  |                |                |
| Financial instruments with floating interest rates ..... | ( 285,060)     | 284,462        |
| Cash flow sensitivity (net) .....                        | ( 285,060)     | 284,462        |

#### Fair value

##### Fair value versus carrying amounts

The fair values and carrying amounts of financial assets and liabilities as reported in the balance sheet are specified as follows:

|   | 31.12.2010      |            | 31.12.2009      |            |
|---|-----------------|------------|-----------------|------------|
|   | Carrying amount | Fair value | Carrying amount | Fair value |
| Loans and receivables .....                     | 1,348,553       | 1,348,553  | 1,587,463       | 1,587,463  |
| Cash and cash equivalents .....                 | 4,225,901       | 4,225,901  | 5,863,874       | 5,863,874  |
| Long-term liabilities from parent company ..... | 42,136,902      | 47,892,715 | 47,180,690      | 50,352,953 |
| Derivatives, debt .....                         | 0               | 0          | 2,769,177       | 2,769,177  |
| Other long-term liabilities .....               | 12,115,701      | 12,937,796 | 12,003,482      | 12,966,931 |
| Loans from parent company, short-term .....     | 1,297,882       | 1,297,882  | 1,241,102       | 1,241,102  |
| Trade and other payables .....                  | 1,070,843       | 1,070,843  | 963,652         | 963,652    |
|   | 62,195,782      | 68,773,690 | 71,609,440      | 75,745,152 |

## Notes, continued

### 25. Financial instruments, contd.:

#### Interest rate in valuation of fair value

Where applicable, expected contractual cash flow is discounted using the interest rate on government bonds plus a 0.4% margin on the reporting date.

#### Classification and fair value of financial assets and liabilities

The following table shows the Company's classification of financial assets and liabilities and their fair value (before accrued interest).

|                                       | Financial assets and liabilities designated at fair value | Financial assets available for sale | Loans and receivables | Carrying amount   |
|---------------------------------------|---|-------------------------------------|-----------------------|-------------------|
| <b>31 December 2010</b>               |   |                                     |                       |                   |
| Receivables from parent company ..... |   |                                     | 498,720               | 498,720           |
| Trade and other receivables .....     |   |                                     | 849,833               | 849,833           |
| Cash and cash equivalents .....       | 597,314   |                                     | 3,658,587             | 4,255,901         |
|                                       | <u>597,314</u>  | <u>0</u>                            | <u>5,007,140</u>      | <u>5,604,454</u>  |
| Loans from parent company .....       |   |                                     | 42,136,902            | 42,136,902        |
| Trade and other payables .....        |   |                                     | 1,070,843             | 1,070,843         |
|                                       | <u>0</u>  | <u>0</u>                            | <u>43,207,745</u>     | <u>43,207,745</u> |
| <b>31 December 2009</b>               |   |                                     |                       |                   |
| Receivables from parent company ..... |   |                                     | 587,604               | 587,604           |
| Trade and other receivables .....     |   |                                     | 999,859               | 999,859           |
| Cash and cash equivalents .....       |   |                                     | 5,863,874             | 5,863,874         |
|                                       | <u>0</u>  | <u>0</u>                            | <u>7,451,337</u>      | <u>7,451,337</u>  |
| Loans from parent company .....       |   |                                     | 47,180,690            | 47,180,690        |
| Derivatives .....                     |   |                                     | 2,769,177             | 2,769,177         |
| Trade and other payables .....        |   |                                     | 963,652               | 963,652           |
|                                       | <u>0</u>  | <u>0</u>                            | <u>50,913,519</u>     | <u>50,913,519</u> |

### 26. Operating leases

#### The Company as lessee

The Company leases a part of the transmission structures it uses from domestic energy companies. The lease agreements have an indeterminate lease term and the lease price is determined by the National Energy Authority. Expensed lease payments in 2010 amounted to ISK 150 million.



## Notes, continued

### 27. Uncertainties

Under the Electricity Act, the revenue cap for Landsnet is set for a three-year term at a time. The National Energy Authority sets the cap and regulates the Company. At year-end 2006, the National Energy Authority set Landsnet's revenue cap for the years 2007 to 2009 based on operating and administrative expenses in 2004 and 2005. The revenue cap for 2010–2012 has not yet been determined by the National Energy Authority. Work on revenue-cap-based settlements for the years 2006-2009 and the resolution of disputes regarding these settlements is in the final stages. Landsnet has submitted a settlement proposal to the National Energy Authority for a decision, which is expected in the first half of 2011. Under the current Electricity Act, the decision will affect the Company's tariff as of that time.

A bill has been introduced in the Icelandic parliament to amend the Electricity Act No. 65/2003, including a fundamental change in how the revenue cap for power-intensive consumers is determined. In 2007, the Company's tariff for power-intensive consumers was set in USD, while the asset base remained denominated in ISK. Following the sharp depreciation of Iceland's currency in 2008, revenue from power-intensive consumers increased in line with the higher exchange rate of the USD, creating an imbalance with respect to the revenue cap. Basing the revenue cap for power-intensive consumers on the same currency as that of the tariff would serve to prevent such discrepancies.

In accordance with the provisions of Article 12 of the Electricity Act No. 65/2003, the Company shall take into account if the connecting of new power stations or industries to the transmission system increases cost for other users of the system, and if the connection leads to more profitable construction or utilisation of the transmission system. At year-end 2007, the Company brought into use the Fljótdalur lines 3 and 4 in addition to the associated substations. Settlement has not been made to the relevant industries, but the Company will probably be required to pay the relevant party a system contribution where the transmission infrastructure in question will lead to the transmission system's more cost-effective development and utilisation. At year-end, information on the exact amount was not available, but the estimated amount for 2010 has been entered in the financial statements.

### 28. Related parties

#### Definition of related parties

The Company has a related-party relationship with its shareholders, subsidiary, associates, directors, executive officers and companies in their possession.

#### Transactions with senior management

##### (i) Payments to senior management

In addition to receiving salaries, the Chief Executive Officer and Managing Directors (Vice Presidents) of the Company enjoy various benefits and a contribution to a defined benefit pension fund. Management's salaries are accounted for in Note 8.

#### Other transactions with related parties

|  | 2010              | 2009              |
|--|-------------------|-------------------|
| <b>Sale of goods and services:</b>                   |                   |                   |
| Landsnet's parent company and its subsidiaries ..... | 7,029,305         | 7,762,212         |
| Landsnet's other shareholders .....                  | 3,875,086         | 3,856,438         |
|  | <u>10,904,391</u> | <u>11,618,650</u> |
| <b>Cost:</b>   |                   |                   |
| Landsnet's parent company and its subsidiaries ..... | 1,391,220         | 1,733,741         |
| Landsnet's other shareholders .....                  | 741,964           | 467,915           |
| Landsnet's associate .....                           | 649               | 1,285             |
|  | <u>2,133,833</u>  | <u>2,202,941</u>  |

In addition the costs outlined above, the Company paid ISK 1,980 million in interest to its parent company.

## Notes, continued

### 28. Related parties, contd.:

#### Balance:

Trade receivables and trade payables with related parties are as follows:

|   | 31.12.2010     |                   | 31.12.2009       |                   |
|---|----------------|-------------------|------------------|-------------------|
|   | Receivables    | Payables          | Receivables      | Payables          |
| Landsnet's parent company<br>and its subsidiaries ..... | 498,720        | 0                 | 587,604          | 0                 |
| Landsnet's other shareholders .....                     | 477,237        | ( 204,507)        | 452,189          | ( 129,981)        |
| Landsnet's associate .....                              | 0              | 0                 | 0                | ( 124)            |
|   | <u>975,957</u> | <u>( 204,507)</u> | <u>1,039,793</u> | <u>( 130,105)</u> |

Other receivables and payables with related parties are as follows:

|   | 31.12.2010        | 31.12.2009        |
|---|-------------------|-------------------|
| Interest-bearing liabilities to parent company, see note 20 ..... | 42,136,903        | 47,180,690        |
| Accrued interest payable to parent company .....                  | 1,297,882         | 1,241,102         |
|   | <u>43,434,785</u> | <u>48,421,792</u> |

### 29. Financial ratios

The company's key financial ratios:

|  | 2010              | 2009              |
|--|-------------------|-------------------|
| <b>Financial performance:</b>                            |                   |                   |
| EBITDA .....   | <u>8,678,386</u>  | <u>9,331,062</u>  |
|  | <b>31.12.2010</b> | <b>31.12.2009</b> |
| <b>Financial position:</b>                               |                   |                   |
| Current ratio – current assets/current liabilities ..... | 2.60              | 3.61              |
| Equity ratio – equity/total assets .....                 | 16.5%             | 11.3%             |
| Return on equity .....                                   | 42.8%             | 20.2%             |